

REAL ESTATE SALES

First Quarter 2025 reports a **17.0% increase in overall residential sales** compared to 2024.

Price Range	Q1 2018	Q1 2019	Q1 2020	Q1 2021	Q1 2022	Q1 2023	Q1 2024	Q1 2025
<199k	288	214	171	115	60	51	44	36
200-299k	324	289	309	299	150	105	100	93
300-399k	102	139	188	247	255	194	148	178
400-499k	56	56	77	90	153	97	103	108
500-750k	31	33	47	96	121	86	85	124
750k+	7	12	8	26	48	33	27	54
Total Sold First Qtr	808	743	800	873	787	566	507	593

REAL ESTATE DOLLAR VOLUME, PRICE, AND DAYS ON MARKET

2025 reported a **28.7% increase in volume** in overall residential sales compared to 2024. The **Median Price was up 5.6%** and the **Median Days on Market were up 9%**.

	Q1 2018	Q1 2019	Q1 2020	Q1 2021	Q1 2022	Q1 2023	Q1 2024	Q1 2025
Total Res. Volume	\$206,433,323	\$206,490,262	\$234,915,327	\$299,400,757	\$321,814,148	\$229,239,714	\$207,233,725	\$266,731,237
Median Price	\$230,000	\$250,000	\$270,000	\$308,000	\$368,000	\$364,200	\$374,000	\$395,000
Med. Day on Market	64	69	71	50	48	75	64	70

LOANS

Interest rates for a conventional loan range from **5.82%** for a 15-year loan and **6.64%** for a 30-year loan according to Freddie Mac's national average.

ACTIVE LISTINGS

At the end of Q1, there were a total of **556 ACTIVE LISTINGS**, which is up **36%** compared to Q1 2024 and up **28%** when compared to Q1 2023.

BUILDING PERMITS

Building permits were **UP 14% Year-to-Date** over 2024.

