

REAL ESTATE SALES

Q3 2024 reports a **7% increase in overall residential sales** compared to Q3 2023.

Price Range	Q3 2018	Q3 2019	Q3 2020	Q3 2021	Q3 2022	Q3 2023	Q3 2024
>199k	335	277	177	130	71	50	51
200-299k	442	453	442	266	141	122	100
300-399k	173	205	317	313	233	186	229
400-499k	76	107	123	166	182	156	167
500-750k	45	64	122	150	151	140	149
750k+	8	22	29	50	84	62	70
Total Sold Q3	1,079	1,128	1,210	1,075	862	716	766

REAL ESTATE DOLLAR VOLUME, PRICE, AND DAYS ON MARKET

Q3 2024 reported an **11.7% increase in volume** in overall residential sales compared to Q3 2023. The **Median Price remained flat** and the **Median Days on Market were up 1.8%**.

	Q3 2018	Q3 2019	Q3 2020	Q3 2021	Q3 2022	Q3 2023	Q3 2024
Total Res. Volume	\$283,519,710	\$329,678,856	\$400,521,658	\$422,594,863	\$380,289,371	\$313,792,809	\$350,509,600
Median Price	\$240,000	\$259,000	\$297,000	\$340,000	\$395,000	\$399,950	\$400,000
Med. Day on Market	59	56	53	44	51	55	56

LOANS

Interest rates for a conventional loan range from **5.25%** for a 15-year loan and **6.12%** for a 30-year loan according to Freddie Mac's national average.

ACTIVE LISTINGS

At the end of Q3, there were a total of **645 ACTIVE LISTINGS**, which is **up 23%** compared to Q3 2023 and **up 6%** when compared to Q3 2022.

BUILDING PERMITS

Building permits were **UP 41% Year-to-Date** over 2023.

