

REAL ESTATE SALES

Q2 2024 reports a **6% decrease in overall residential sales** compared to Q2 2023.

Price Range	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024
>199k	386	280	167	114	64	68	39
200-299k	492	458	409	292	153	113	93
300-399k	195	223	211	349	290	235	225
400-499k	85	85	93	189	230	181	176
500-750k	65	52	66	124	178	165	163
750k+	12	13	8	40	75	69	94
Total Sold Q2	1,235	1,111	954	1,108	990	831	790

REAL ESTATE DOLLAR VOLUME, PRICE, AND DAYS ON MARKET

Q2 2024 reported a **2% increase in volume** in overall residential sales compared to Q2 2023. The **Median Price was up 5.9%** and the **Median Days on Market were down 7.2%**.

	Q2 2018	Q2 2019	Q2 2020	Q2 2021	Q2 2022	Q2 2023	Q2 2024
Total Res. Volume	\$332M	\$331M	\$285M	\$421M	\$429M	\$366M	\$379M
Median Price	\$237K	\$254K	\$275K	\$332	\$395K	\$400K	\$424K
Med. Day on Market	55	53	53	44	43	75	51

LOANS

Interest rates for a conventional loan range from **6.25%** for a 15-year loan and **6.95%** for a 30-year loan according to Freddie Mac's national average.

ACTIVE LISTINGS

At the end of Q2, there were a total of **546 ACTIVE LISTINGS**, which is **up 26%** compared to Q2 2023 and **up 10%** when compared to Q2 2022.

BUILDING PERMITS

Building permits were **UP 41% Year-to-Date** over 2023.

